



# META LIND SOLUTIONS, INC.

## EXPERIENCE YOU CAN TRUST META LIND, FOUNDER

Ms. Lind has over thirty-three (33) years of experience in the telecommunications industry including a vast background in voice communications, (system design, administration, and consulting), data cabling design (horizontal and riser), high-end escalations on telco line and/or installation problems, telecom bill auditing/monetary recovery, over-all project management and coordination, contract negotiation for carrier services. She specializes in Corporate Recovery on billing and contract errors and expense reductions.

Meta's prior experience before relocating to Idaho and forming Meta Lind Solutions, Inc. (MLSI), includes sixteen (16) years as Vice President, Partner, and cofounder of EconCom, Inc., which was recognized as one of NY's leading consulting firms.

Having a large client base of NYC relocation customers, move coordination is one of Meta's specialties. Here she coordinated with architects, engineers, and space planners on the design and layout of cable infrastructure for new offices and building sites, MIS room layouts, foot printing, etc.

In addition, Meta possesses strong experience in every phase of consulting including determining a client's needs through interviews with key personnel, preparation of bid specifics (RFP's) for all size systems and cabling, trunk analysis/network design, contract negotiations with vendors, automated attendants, trading turret systems, project management, and customer support.

Prior to consulting, Meta was with the Bell System for fifteen (15) years; both New York Telephone and AT&T. Here, as a marketing support specialist and project manager, she gained experience in billing, system analysis, project management and coordination, and system design through implementing projects for such diverse organizations as hospitals, local governments, colleges and school districts, and small to very large corporations.

Further experience of this nature has been gained with projects including companies such as advertising agencies, brokerage firms, law firms, insurance companies, real estate firms, International banks, accounting firms, manufacturer's, foreign missions, etc.

Meta's vast experience and training, has given her a unique and extremely knowledgeable hands-on technique. This has resulted in her ability to easily interface with clients and bring a "user mentally" into her consulting approach with detail, escalation capabilities, and project management being her forte.

Some of the more notable clients Meta has worked with during her career include: OmniCom, Americorp, The Children's Aid Society of New York, The Municipal Credit Union (New York), The Federation Employment and Guidance Services, Muscular Dystrophy Association, Banco Espanol de Credito, Gulf International Bank, UBAF Arab American Bank, Oaktree Capital, The Nassau County Medical Center, The Nassau County Offices and Institutions, The Riverhead County Center, The Suffolk County Offices and Institutions, Dowling College, Association for the Help of Retarded Children, American Banker's Association, Council of International Education Exchanges, Lime TV, UHS Hospital, Habitat for Humanity International, and many others.

Some of the systems Meta has worked with in the past are the Avaya, Northern, Mitel, Fujitsu, Definity, NEC, Toshiba, Tadiran, Rolm, Panasonic and Intertel.

Meta was also a weekly guest speaker on a radio talk show where the issues of corporate telecom over billing was brought out into the public.