

## META LIND SOLUTIONS, INC.

# EXPERIENCE YOU CAN TRUST EXPENSE REDUCTION

Telecom bills can often be reduced by 20% - 80% or more. Here are a few examples of how MLSI has helped reduce expenses for clients:

- A well known .com company in CT realized a reduction in expenses by 67% on a local service invoice through the elimination of unnecessary lines.
- An investment banking firm in NY realized a 97% reduction in calling card expenses by implementing a small change to their account. This same company also realized a 50% reduction in their long distance rates "without" changing carriers.
- A large non-profit organization, headquartered in NY, realized a 39% reduction in expenses on a T1 account by implementing a contract term and condition waiver.

#### How Does MLSI Help You Reduce Expenses?

MLSI reviews your telecom accounts, services, and maintenance/purchase agreements looking for areas to reduce expenses.

We take a consultive approach to cost reduction always with an eye towards maintaining the integrity of your corporate communications.

Recommendation(s) are made on your services (and existing contracts), showing you how and where you can lower expenses. Recommendations can range from small tweaks in your services to significant changes. Often, several recommendations are presented for each service.

#### Am I Obligated To Implement The Changes MLSI Recommends?

No you are not obligated to make any changes however if you do, MLSI will assist in the implementation of recommendations approved by you.

### But I Like My Carrier(s); Do I Have To Change In Order To Reduce My Expenses?

NO! Frequently MLSI can renegotiate an existing contract for you or obtain better rates if no contract exists. It is up to you.

#### How Does MLSI Charge For This Service?

Our fee is contingency based. When the recommendation(s) are implemented and you start realizing savings, we simply share in the savings for a fixed period of time going forward.